## FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

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Schedule 084 — Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response FSC Group 63, Part I, Special Item No: 246-52

## PROFESSIONAL SECURITY/FACILITY MANAGEMENT SERVICES

Contract Number: GS-07F-0190L

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Period Covered by Contract: 12/15/06 to 3/31/11

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#### **CUSTOMER INFORMATION**

#### 1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS

SIN	See
246-52 Professional Security/Facility Management Services	Section 1c. below and
	page 24

#### **1b.** Not applicable.

#### 1c. COMMERCIAL JOB TITLES

#### Commercial Job Title: Program Manager IV

Minimum/General Experience: Over twenty years general experience, of which at least twelve years must be specialized and eight years supervisory. Specialized experience includes: advanced practical experience in managing diverse protection programs with emphasis in major security or related operations such as acquisition RDT&E or technology based programs of complex proportions, project development from inception to deployment, expertise in management and control of contract funds and resources, demonstrated capability in managing multi-task contracts and/or subcontracts of various complexity and/or multiple contracts. General experience includes increasing responsibilities within the discipline and/or management and interactions with senior echelons of Government.

<u>Functional Responsibility:</u> Serves as the Contractor's single contract manager, and shall be the Contractor's authorized interface with the Government to include senior/executive levels, Contracting Officer (CO), the Contracting Officer's Representative (COR), Government management personnel and customer agency representatives. Responsible for formulating and enforcing work standards; assigning contractor schedules; reviewing work discrepancies; supervising contractor personnel; preparing, reviewing and submitting required reports and communicating policies, purpose and goals of the organization to subordinates. Shall be responsible for the overall contract performance and quality assurance.

Minimum Education: A Master's Degree in a discipline related to the nature of the contract work or in a business related field; twenty years of general experience of which at least twelve years specialized experience is required. With a Bachelor's Degree at least twenty-four years general and twelve years specialized experience is required.

#### Commercial Job Title: Program Manager III

Minimum/General Experience: Minimum of twelve years general experience, of which at least eight years must be specialized and five years supervisory. Specialized experience includes: advanced practical experience in managing diverse protection programs with emphasis in managing security or related operations such as Acquisition RDT&E or technology based programs of complex

proportions, project development from inception to deployment, expertise in management and control of contract funds and resources, demonstrated capability in managing multi-task contracts and/or subcontracts of various complexity. General experience includes increasing responsibilities within the discipline and/or management.

<u>Functional Responsibility:</u> Serves as the Contractor's single contract manager, and shall be the Contractor's authorized interface with the Government Contracting Officer (CO), the Contracting Officer's Representative (COR), government management personnel and customer agency representatives. Responsible for formulating and enforcing work standards; assigning Contractor schedules; reviewing work discrepancies; supervising Contractor personnel; preparing, reviewing and submitting required reports and communicating policies, purpose and goals of the organization to subordinates. Shall be responsible for the overall contract performance and quality assurance.

<u>Minimum Education</u>: A Master's Degree in a discipline related to the nature of the contract work or in business related field. With a Bachelor's Degree sixteen years of general experience of which at least eight years specialized experience is required.

#### Commercial Job Title: Program Manager II

Minimum/General Experience: Minimum of ten years general experience, of which at least six years must be specialized. Specialized experience includes: project development from inception to deployment, expertise in management and control of funds and resources, demonstrated capability in managing multi-task contracts and/or subcontracts of various complexity. General experience includes increasing responsibilities within the discipline and/or management.

<u>Functional Responsibility:</u> Serves as the Contractor's single contract manager, and shall be the Contractor's authorized interface with the Government Contracting Officer (CO), the Contracting Officer's Representative (COR), government management personnel and customer agency representatives. Responsible for formulating and enforcing work standards; assigning Contractor schedules; reviewing work discrepancies; supervising Contractor personnel; preparing, reviewing and submitting required reports and communicating policies, purpose and goals of the organization to subordinates. Shall be responsible for the overall contract performance and quality assurance.

<u>Minimum Education</u>: A Bachelor's Degree in disciplines related to the nature of the contract work or in business related field. A Master's Degree, may be substituted for four years of general experience.

#### Commercial Job Title: Program Manager I

Minimum/General Experience: Minimum of eight years general experience, of which at least four years must be specialized. Specialized experience includes: project development, management and control of funds and resources, demonstrated capability in managing multi-task contracts and/or subcontracts of varying complexities. General experience includes increasing responsibilities within the discipline and/or management.

<u>Functional Responsibility:</u> Serves as the Contractor's single contract manager, and shall be the Contractor's authorized interface with the Government Contracting Officer (CO), the Contracting Officer's Representative (COR), government management personnel and customer agency representatives. Responsible for formulating and enforcing work standards; assigning Contractor schedules; reviewing work discrepancies; supervising Contractor personnel; assisting in task

performance; preparing, reviewing and submitting required reports and communicating policies, purpose and goals of the organization to subordinates. Shall be responsible for the overall contract performance and quality assurance.

Minimum Education: A Bachelor's Degree in discipline related to the nature of the contract work or in business related field. A Master's Degree may be substituted for four years of general experience. With twelve years of general experience, of which at least eight years is specialized, a Degree is not required.

#### Commercial Job Title: Deputy Program Manager

Minimum/General Experience: Minimum of six years general experience, of which at least four years must be specialized. Specialized experience includes: project development from inception to deployment, expertise in management and control of funds and resources, demonstrated capability in managing contacts and/or subcontracts of various complexity. General experience includes increasing responsibilities within the discipline and/or management.

<u>Functional Responsibility</u>: Serves as the contractor's deputy contract manager, and shall as authorized by the Program Manager be the contractor's authorized interface with the Government Contracting Officer (CO), the Contracting Officer's Representative (COR), Government management personnel and customer agency representatives. Responsible for formulating and enforcing work standards; assigning contractor schedules; reviewing work discrepancies; supervising contractor personnel; assisting in task performance; preparing, reviewing and submitting required reports and communicating policies, purpose and goals of the organization to subordinates. Shall be responsible for the overall contract performance and quality assurance.

<u>Minimum Education</u>: A Bachelor's Degree in a discipline related to the nature of the contract work or in a business related field. A Master's Degree may be substituted for four years of general experience. With ten years of general experience, of which at least six is specialized, a Degree is not required.

#### Commercial Job Title: Security Consultant V

Minimum/General Experience: Over twenty five years of general and specialized experience within U.S. Government security fields (e.g.; technical, physical, information, personnel, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines; experience conducting research and analysis; training and training development; and/or experience establishing and implementing complex programs and policies. Requires solid and proven writing and communication skills and analytical capability. Requires relevant experience in dealing with the most senior levels of Government and policy makers.

<u>Functional Responsibility:</u> Provides expert consulting services. Performs functions at the highest levels, interacts with senior officials and policy makers. Functions may include, but are not necessarily limited to, services such as; recommending and writing organizational policy and procedure documents, setting guidelines for curriculum development and training, evaluating risk management/assessment methodology, preparing and conducting high level briefings, conducting research, preparing reports and special studies.

Minimum Education: Master's Degree. Professional certifications and training in related fields is desired.

#### Commercial Job Title: Security Consultant IV

Minimum/General Experience: Over sixteen years of general specialized experience within U.S. Government security fields (e.g.; technical, physical, information, personnel, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines; experience conducting research and analysis; training and training development; and/or experience establishing and implementing complex programs and policies. Requires solid and proven writing and communication skills and analytical capability. Requires relevant experience in dealing with the most senior levels of Government and policy makers.

<u>Functional Responsibility:</u> Provides expert consulting services. Performs functions at the highest levels, interacts with senior officials and policy makers. Functions may include, but are not necessarily limited to, services such as; recommending and writing organizational policy and procedure documents, setting guidelines for curriculum development and training, evaluating risk management/assessment methodology, preparing and conducting high level briefings, conducting research, preparing reports and special studies.

<u>Minimum Education</u>: Master's Degree. With a Bachelor's Degree a combined twenty years of general and specialized experience is required. Professional certifications and training in related fields is desired.

#### Commercial Job Title: Security Consultant III

Minimum/General Experience: Over fourteen years of general and specialized experience within U.S. Government security fields (e.g.; technical, physical, information, personnel, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines; experience conducting research and analysis; training and training development; and/or experience establishing and implementing complex programs and policies. Requires solid and proven writing and communication skills and analytical capability. Requires relevant experience in dealing with the most senior levels of Government and policy makers.

<u>Functional Responsibility:</u> Provides expert consulting services. Performs functions at the highest levels, interacts with senior officials and policy makers. Functions may include, but are not necessarily limited to, services such as; recommending and writing organizational policy and procedure documents, setting guidelines for curriculum development and training, evaluating risk management/assessment methodology, preparing and conducting high level briefings, conducting research, preparing reports and special studies.

<u>Minimum Education:</u> Bachelor's Degree. A Master's Degree may be substituted for four years of general experience. Professional certifications and training in related fields is desired.

#### Commercial Job Title: Security Consultant II

Minimum/General Experience: Over twelve years of general and specialized experience within U.S. Government security fields (e.g.; technical, physical, information, personnel, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines; experience conducting research and analysis; training and training development; and/or experience establishing and implementing complex programs and policies. Requires solid and proven writing and communication skills and analytical capability.

<u>Functional Responsibility:</u> Provides expert consulting services. Performs functions at the highest levels, interacts with senior officials and policy makers. Functions may include, but are not necessarily limited to, services such as; recommending and writing organizational policy and procedure documents, setting guidelines for curriculum development and training, evaluating risk management/assessment methodology, preparing and conducting high level briefings, conducting research, preparing reports and special studies.

<u>Minimum Education:</u> Bachelor's Degree. A Master's Degree may be substituted for four years of general experience. Professional certifications and training in related fields is desired.

#### Commercial Job Title: Security Consultant I

Minimum/General Experience: Minimum of eight years of general and specialized experience within one or more, or combination of, the standard U.S. Government security fields (e.g.; technical, physical, information, personnel, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security discipline; experience conducting research and analysis; training and training development; and/or experience establishing and implementing complex programs and policies. Requires solid and proven writing and communication skills and analytical capability.

<u>Functional Responsibility:</u> Provides expert consulting services. Functions may include, but are not necessarily limited to, services such as; recommending and writing organizational policy and procedure documents, curriculum development and training, establishing risk management/assessment methodology, preparing and conducting high level briefings, conducting research, preparing reports and special studies, and/or assisting in program development and implementation.

<u>Minimum Education</u>: Bachelor's Degree or an equivalent combination of formal education, experience (twelve years directly related experience), professional training and certifications. A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Security Specialist VII

Minimum/General Experience: Over sixteen years security experience of which twelve must be specialized within U.S. Government security fields (e.g.; technical, physical, information, personnel, international, operational or signal security; counterintelligence; antiterrorism; counterterrorism;

counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines and experience establishing and implementing complex government security programs and policies. Requires solid and proven writing and communication skills.

<u>Functional Responsibility:</u> Perform and or manage security services in one or more of the specialized security areas, applying incident management, problem solving, task management and producing finished documentation; e.g., reports, special studies, policy and procedure development, security designs, training programs and assessments. Provide analytical, research and technical support to projects, producing solutions and documentation. Develop and monitor project tasks and schedules. Manage projects and supervise other security specialists.

<u>Minimum Education</u>: A Bachelor's Degree or an equivalent combination of formal education, twenty years related experience, professional training and certifications. A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Security Specialist VI

Minimum/General Experience: Over fourteen years security experience of which ten must be specialized within U.S. Government security fields (e.g.; technical, physical, information, personnel, international, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines and experience establishing and implementing complex government security programs and policies. Requires solid and proven writing and communication skills.

<u>Functional Responsibility:</u> Perform and or manage security services in one or more of the specialized security areas, applying incident management, problem solving, task management and producing finished documentation; e.g., reports, special studies, policy and procedure development, security designs, training programs and assessments. Provide analytical, research and technical support to projects, producing solutions and documentation. Develop and monitor project tasks and schedules. Manage projects and supervise other security specialists.

<u>Minimum Education</u>: A Bachelor's Degree or an equivalent combination of formal education, eighteen years related experience, professional training and certifications. A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Security Specialist V

Minimum/General Experience: Minimum of twelve years security experience of which eight must be specialized within one or more of the standard U.S. Government security fields (e.g.; technical, physical, information, personnel, international, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines and experience establishing and implementing complex government security programs and policies. Requires solid and proven writing and communication skills.

<u>Functional Responsibility:</u> Perform and or manage security services in one or more of the specialized security areas, applying incident management, problem solving, task management and producing finished documentation; e.g., reports, special studies, policy and procedure development, security designs, training programs and assessments. Provide analytical, research and technical support to projects, producing solutions and documentation. Develop and monitor project tasks and schedules. Manage projects and supervise other security specialists.

<u>Minimum Education</u>: A Bachelor's Degree or an equivalent combination of formal education, sixteen years related experience, professional training and certifications. A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Security Specialist IV

Minimum/General Experience: Minimum of ten years security experience within one or more of the standard U.S. Government security fields (e.g.; technical, physical, information, personnel, international, operational or signal security; counterintelligence; antiterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines and experience establishing and implementing complex government security programs and policies. Requires solid and proven writing and communication skills.

<u>Functional Responsibility:</u> Perform and or manage security services in one or more of the specialized security areas, applying incident management, problem solving, task management and producing finished documentation; e.g., reports, special studies, policy and procedure development, security designs, training programs and assessments. Provide analytical, research and technical support to projects, producing solutions and documentation. Develop and monitor project tasks and schedules. Manage projects and supervise other security specialists.

<u>Minimum Education</u>: A Bachelor's Degree or an equivalent combination of formal education, experience (fourteen years directly related experience), professional training and certifications. A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Security Specialist III

Minimum/General Experience: Minimum of eight years experience within one or more of the standard U.S. Government security fields (e.g.; technical, physical (to include locks and security containers), information, personnel, international, operational or signal security, communications security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines and experience establishing and implementing complex government security programs and policies. Requires solid writing and communication skills.

<u>Functional Responsibility:</u> Perform and or manage security services in one or more of the specialized security areas, applying incident management, problem solving, task management and producing finished documentation; e.g., reports, special studies, policy and procedure development, security designs, training programs and assessments. Provide analytical, research and technical

support to projects, producing solutions and documentation. Develop and monitor project tasks and schedules. Manage projects and supervise other security specialists.

<u>Minimum Education</u>: A Bachelor's Degree or an equivalent combination of formal education, experience (twelve years directly related experience), professional training and certifications. A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Security Specialist II

Minimum/General Experience: Minimum of four years experience within one or more of the standard U.S. Government security fields (e.g.; technical, physical (to include locks and security containers), information, personnel, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines and experience establishing and implementing complex government security programs and policies. Requires good writing and communication skills.

<u>Functional Responsibility:</u> Perform and or manage security services in one or more of the specialized security areas, applying incident management, problem solving, task management and producing finished documentation; e.g., reports, special studies, policy and procedure development, security designs, training programs and assessments. Provide analytical, research and technical support to projects, producing solutions and documentation. Develop and monitor project tasks and schedules. Manage projects and supervise other security specialists.

<u>Minimum Education</u>: A Bachelor's Degree or an equivalent combination of formal education, experience (eight years directly related experience), professional training and certifications.

#### Commercial Job Title: Security Specialist I

Minimum/General Experience: Minimum of three years experience within one or more of the standard U.S. Government security fields (e.g.; technical, physical (to include locks and security containers), information, personnel, operational or signal security; counterintelligence; antiterrorism; counterterrorism; counterdrug; computer security; surveillance, counter surveillance or surveillance detection; infrastructure protection; force protection; technology protection; information operations; or industrial security programs). Requires subject matter expertise and hands-on experience in one or more security disciplines and experience implementing complex government security programs and policies. Requires good writing and communication skills.

<u>Functional Responsibility:</u> Perform security services in one or more of the specialized security areas, applying incident management, problem solving, task performance and producing finished documentation; e.g., reports, special studies, policy and procedure development, security designs, training programs and assessments. Provide research and technical support to projects, producing solutions and documentation. Monitor project tasks and schedules.

<u>Minimum Education</u>: An Associates Degree or an equivalent combination of formal education, experience (five years directly related experience), professional training and certifications.

#### Commercial Job Title: Functional Analyst IV

Minimum/General Experience: Minimum of twelve years experience of which eight must be specialized within one or more professional disciplines. Relevant experience includes, but is not limited to, extensive knowledge of analytical techniques, experience in gathering and analyzing data to solve complex problems and/or produce finished reports; e.g., requirements definition, operations research, modeling, threat analysis, training and training development, logistics, procurement, budget and finance and/or risk assessment. Requires the ability to plan and carry out complex projects to completion and an extensive knowledge of subject matter concepts, practices and procedures. Supervisory experience in functional area of task order is required.

<u>Functional Responsibility</u>: In conjunction with the provision of professional services, duties may include analysis of complex problems, definition of functional requirements, resource allocation, operations research, modeling and process analysis and design. Provides high-level management support, supervision, research and technical support to projects and programs. Develops and monitors project tasks and schedules. Manages work of task or project teams.

<u>Minimum Education</u>: Bachelor's Degree, or an equivalent combination of formal education, experience (sixteen years of directly related experience). A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Functional Analyst III

Minimum/General Experience: Minimum of ten years experience of which six must be specialized within one or more professional disciplines. Relevant experience includes, but is not limited to, extensive knowledge of analytical techniques, experience in gathering and analyzing data to solve complex problems and/or produce finished reports; e.g., requirements definition, operations research, modeling, threat analysis, training and training development, logistics, procurement, budget and finance and/or risk assessment. Requires the ability to plan and carry out complex projects to completion and an extensive knowledge of subject matter concepts, practices and procedures. Supervisory experience in functional area of task order is required.

<u>Functional Responsibility</u>: In conjunction with the provision of professional services, duties may include analysis of complex problems, definition of functional requirements, resource allocation, operations research, modeling and process analysis and design. Provides high-level management support, supervision, research and technical support to projects and programs. Develops and monitors project tasks and schedules. Manages work of task or project teams.

<u>Minimum Education</u>: Bachelor's Degree, or an equivalent combination of formal education, experience (fourteen years of directly related experience). A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Functional Analyst II

Minimum/General Experience: Minimum of six years experience of which two must be specialized within one or more professional disciplines. Relevant experience includes, but is not limited to, extensive knowledge of analytical techniques, experience in gathering and analyzing data to solve complex problems and/or produce finished reports; e.g., requirements definition, operations research, modeling, threat analysis, training and training development, logistics, procurement, budget

and finance and/or risk assessment. Requires the ability to plan and carry out complex projects to completion and an extensive knowledge of subject matter concepts, practices and procedures.

<u>Functional Responsibility</u>: In conjunction with the provision of professional security services, duties may include analysis of complex problems, definition of functional requirements, resource allocation, operations research, modeling and process analysis and design. Provides high-level management support, supervision, research and technical support to projects and programs. Develops and monitors project tasks and schedules. Manages work of task or project teams.

<u>Minimum Education</u>: Bachelor's Degree, or an equivalent combination of formal education, experience (ten years of directly related experience). A Master's Degree may be substituted for four years of general experience.

#### Commercial Job Title: Functional Analyst I

Minimum/General Experience: Minimum of four years experience of which two must be specialized within one or more professional disciplines. Relevant experience includes, but is not limited to, extensive knowledge of analytical techniques, experience in gathering and analyzing data to solve complex problems and/or produce finished reports; e.g., requirements definition, operations research, modeling, threat analysis, training and training development, logistics, procurement, budget and finance and/or risk assessment. Requires the ability to plan and carry out complex projects to completion and an extensive knowledge of subject matter concepts, practices and procedures.

<u>Functional Responsibility</u>: In conjunction with the provision of professional security services, conducts analysis to determine and support functional and cross-functional requirements. Performs analysis of specialized and/or technical data, producing solutions and documentation. Duties may include analysis of complex problems, definition of functional requirements, resource allocation, operations research, modeling and process analysis and design. Provides management support, supervision, research and technical support to projects and programs. Develops and monitors project tasks and schedules. Manages work of task or project teams.

<u>Minimum Education</u>: Bachelor's Degree, or an equivalent combination of formal education, technical training, certification and/or experience (eight years of directly related experience) that provides the requisite knowledge, skills and abilities may be substituted for the Degree requirement.

#### Commercial Job Title: Information Assurance Analyst V

Minimum/General Experience: Minimum of twelve years general experience and ten years specialized experience in telecommunications, communications, information systems security, information assurance and information operations. Has demonstrated experience in administrating BSD/UNIX, Windows, Windows NT, LINUX, or open systems-compliant systems. Five years of experience with information security/network monitoring tools and software.

<u>Functional Responsibility</u>: Oversees and manages day-to-day configuration and operation of information systems. Optimize system operation and resource utilization, and performs system capacity planning/analysis while maintaining the security posture. Provides assistance to users in accessing and using support systems. Supervises and manages the daily activities of configuration and operation of business systems which may be mainframe, mini, or client/server based.

Minimum Education: A Bachelor's Degree in Computer Science, Information Systems, Business, Mathematics, or other related technical field is required. A Master's Degree may be substituted for four years of general experience. Experience and education equivalents: Certified Level I System Administrator one-year general experience; Certified Level II System Administrator two years general experience; Certified Level III System Administrator three years general experience. High School diploma with eight years of IA specialized experience in the management of information systems may be substituted for the Bachelor's Degree, or twelve years for a Master's Degree. CISSP Certification equals three years of experience.

#### Commercial Job Title: Information Assurance Analyst IV

Minimum/General Experience: Minimum of ten years general experience and eight years specialized experience in telecommunications, communications, information systems security, information assurance and information operations. Has demonstrated experience in administrating BSD/UNIX, Windows, Windows NT, LINUX, or open systems-compliant systems. Four years of experience with information security/network monitoring tools and software.

<u>Functional Responsibility</u>: Oversees and manages day-to-day configuration and operation of information systems. Optimize system operation and resource utilization, and performs system capacity planning/analysis while maintaining the security posture. Provides assistance to users in accessing and using support systems. Supervises and manages the daily activities of configuration and operation of business systems which may be mainframe, mini, or client/server based.

Minimum Education: A Bachelor's Degree in Computer Science, Information Systems, Business, Mathematics, or other related technical field is required. A Master's Degree may be substituted for four years of general experience. Experience and education equivalents: Certified Level I System Administrator one-year general experience; Certified Level II System Administrator two years general experience; Certified Level III System Administrator three years general experience. High School diploma with eight years of IA specialized experience in the management of information systems may be substituted for the Bachelor's Degree, or twelve years for a Master's Degree.. CISSP Certification equates to three years experience.

#### Commercial Job Title: Information Assurance Analyst III

Minimum/General Experience: Minimum of eight years general experience and six years specialized experience in telecommunications, communications, information systems security, information assurance and information operations. Has demonstrated experience in administrating BSD/UNIX, Windows, Windows NT, LINUX, or open systems-compliant systems.

<u>Functional Responsibility</u>: Oversees and manages day-to-day configuration and operation of Information Systems. Optimize system operation and resource utilization, and performs system capacity planning/analysis while maintaining the security posture. Provides assistance to users in accessing and using support systems. Supervises and manages the daily activities of configuration and operation of business systems which may be mainframe, mini, or client/server based.

Minimum Education: A Bachelor's Degree in Computer Science, Information Systems, Business, Mathematics, or other related technical field is required. A Master's Degree may be substituted for four years of general experience. Experience and education equivalents: Certified Level I System Administrator one-year general experience; Certified Level II System Administrator two years general experience; Certified Level III System Administrator three years general experience. High

School diploma with eight years of IA specialized experience in the management of information systems may be substituted for the Bachelor's Degree, or twelve years for a Master's Degree. CISSP Certification equates to three years of experience.

#### Commercial Job Title: Information Assurance Analyst II

Minimum/General Experience: Minimum of seven years experience in telecommunications, communications, information systems security, information assurance and information operations. Has demonstrated experience in administrating BSD/UNIX, Windows, Windows NT, LINUX, or open systems-compliant systems. Four years of experience with Netscape certificate server administrator, Sidewinder firewall administration, mapping, auditing and monitoring tools.

<u>Functional Responsibility</u>: Oversees and manages day-to-day configuration and operation of Information Systems. Optimize system operation and resource utilization, and performs system capacity planning/analysis while maintaining the security posture. Provides assistance to users in accessing and using support systems. Supervises and manages the daily activities of configuration and operation of business systems which may be mainframe, mini, or client/server based.

Minimum Education: A Bachelor's Degree in Computer Science, Information Systems, Business, Mathematics, or other related technical field is required. A Master's Degree may be substituted for four years of general experience. Experience and education equivalents: Certified Level I System Administrator one year general experience; Certified Level II System Administrator two yearsgeneral experience; Certified Level III System Administrator three years general experience. High School Diploma with eight years of IA specialized experience in the management of information systems may be substituted for the Bachelor's Degree, or twelve years for a Master's Degree. CISSP Certification equates to three years of experience.

#### Commercial Job Title: Information Assurance Analyst I

Minimum/General Experience: Four years experience with LANs, WANs, VPNs, firewalls and other security and network devices. Shall be capable of assessing and evaluating new IA and network technologies and IA-enabling products. Shall have specialized experience that includes: three years of experience network monitoring, intrusion detection, PKI, reactive measures and prevention, security assessment methodologies, security vulnerability analysis, PKI, data encryption, and key management. Knowledge of state-of-the-art storage and retrieval methods is required, as well as the ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer software. Systems analysis experience designing technical applications on computer systems. Experience in systems engineering, system design, system development or application development, intended for IA systems or products.

<u>Functional Responsibility</u>: Performs network vulnerability analysis and reporting. Perform network security monitoring and analysis, identifies suspicious and malicious activities, identifies and tracks malicious code (including worms, viruses, Trojan horses, etc), enters and tracks events and incidents. Supports incident escalation and assesses probable impact and damages, identifies damage control, assists in developing course of action and recovery procedures. Knowledge of LANs, VPNs, Routers, firewalls, Applies knowledge of current IA policy at the national IA structure, roles of major organizations how they interrelate and interact, and shortcomings in this structure. Reviews and recommends IA solutions to customer problems based on an understanding of how products and services interrelate and support the IA mission and the viewpoints of the consumers of those

products and services. Analyzes and recommends resolution of IA problems based on knowledge of the major IA products and services, an understanding of their limitations, and a working knowledge of the disciplines of IA.

Minimum Education: A Bachelor's Degree or equivalent in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical disciplines is required. Experience and education equivalents: Certified Level I System Administrator one year general experience; Certified Level II System Administrator two years general experience; Certified Level III System Administrator three years general experience. A High School diploma with eight years of IA specialized experience may be substituted for the Bachelor's Degree, or twelve years for a Master's Degree. CISSP Certification equates to three years of experience..

#### Commercial Job Title: Technical Assistant

<u>Minimum/General Experience</u>: Two years of directly related experience performing technical/administrative support functions. Must have working knowledge and experience in MICROSOFT Office Suite and/or basic computer skills including desktop publishing application software and hardware.

<u>Functional Responsibility:</u> Functions as Technical Assistant for an office or program. Provides technical administrative support functions relating to preparation and presentation of: final correspondence, reports and other published material; briefing material, etc.

Minimum Education: High School diploma and/or professional training in related field.

#### Commercial Job Title: Administrative Supervisor

Minimum/General Experience: Six years of related experience performing administrative support functions. At least three years of this experience should include supervisory or executive-level office management/administrative support functions. Must be highly organized and have excellent oral and written communication skills. Must possess experience using word processing, project management and desktop publishing application software and hardware.

<u>Functional Responsibility</u>: Functions as executive administrator for an office or program. Manages activity, schedules and workflow of administrative support staff as well as performing administrative support functions. Prepares and/or reviews/edits final correspondence, reports and other published material; prepares briefing material; establishes and maintains program files; performs budget and finance functions; and develops, analyzes and maintains administrative operating processes and procedures.

<u>Minimum Education</u>: Bachelor's Degree, or ten years of related experience, combined with completion of training courses relevant to duties and functions of the requirement, may be substituted for the Degree requirement.

#### Commercial Job Title: Administrative Specialist III

<u>Minimum/General Experience</u>: Four years of related experience performing administrative support functions. At least two years of this experience should include supervisory or executive-level office management/administrative support functions. Must be highly organized and have excellent oral

and written communication skills. Must possess experience using word processing, project management and desktop publishing application software and hardware.

<u>Functional Responsibility:</u> Functions as executive administrator for an office or program. Manages activity, schedules and workflow of administrative support staff as well as performing administrative support functions. Prepares and/or reviews/edits final correspondence, reports and other published material; prepares briefing material; establishes and maintains program files; performs budget and finance functions; and develops, analyzes and maintains administrative operating processes and procedures.

<u>Minimum Education</u>: Bachelor's Degree, or eight years of related experience, combined with completion of training courses relevant to duties and functions of the requirement, may be substituted for the Degree requirement.

#### Commercial Job Title: Administrative Specialist II

Minimum/General Experience: Three years of related experience performing administrative support functions. Must be highly organized and have excellent oral and written communication skills. Must possess experience using word processing, project management and desktop publishing application software and hardware.

<u>Functional Responsibility:</u> Functions as administrative support specialist for an office or program. Performs all administrative support functions required by the activity. Prepares final correspondence, reports and other published material; prepares briefing material; establishes and maintains program files; performs budget and finance functions; and develops, analyzes and maintains administrative operating processes and procedures.

<u>Minimum Education</u>: Associate's Degree, or six years of related experience, combined with completion of training courses relevant to duties and functions of the requirement, may be substituted for the Degree requirement.

#### Commercial Job Title: Administrative Specialist I

<u>Minimum/General Experience</u>: Two years of related experience performing administrative support functions. Must be organized and have good oral and written communication skills. Must possess experience using word processing and desktop publishing application software and hardware.

<u>Functional Responsibility:</u> Functions as administrative assistant for an office or program. Provides administrative support functions such as: prepares final correspondence, reports and other published material; prepares briefing material; maintains program files; supports budget and finance functions; and executes administrative operating processes and procedures.

Minimum Education: High School Diploma or equivalent.

#### 2. MAXIMUM ORDER

The Contractor is not obligated to honor any order for a combination of items in excess of:

SIN 246-52 \$200,000

Notwithstanding the above, the Contractor shall honor any order, and/or purchase card orders, exceeding the maximum order unless that order (or orders) is returned to the ordering office within 5 workdays after receipt, with written notice stating the Contractor's intent not to ship the item (or

items) called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

#### 3. MINIMUM ORDER

The minimum dollar value of orders is \$100.

#### 4. GEOGRAPHIC SCOPE OF CONTRACT

This contract may be used as sources of supplies or services described herein for domestic and/or overseas delivery.

#### Definitions—

Domestic delivery is delivery within the 48 contiguous United States, Alaska, Hawaii, Puerto Rico and Washington, DC; and to a CONUS port or consolidation point for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous United States, Alaska, Hawaii, Puerto Rico and Washington, DC.

This contract may be used on a non-mandatory basis by the following activities: Executive agencies; other Federal agencies, mixed-ownership Government corporations, and the District of Columbia; Government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply. U.S. territories are domestic delivery points for purposes of this contract. (Questions regarding activities authorized to use this schedule should be directed to the Contracting Officer.)

#### 5. POINT OF PRODUCTION

All services provided under this contract will be originated at the BAI headquarters facility in Fairfax, Virginia.

#### 6. DISCOUNT FROM LIST PRICES

Prices shown are NET Prices; Basic Discounts have been deducted.

#### 7. QUANTITY DISCOUNTS

None.

#### 8. PROMPT PAYMENT TERMS

Prompt Payment: net - 30 days from receipt of invoice or date of acceptance, whichever is later.

#### 9a. GOVERNMENT PURCHASE CARDS

Purchase card orders below the micropurchase threshold (currently \$2,500) will be accepted provided they exceed the minimum order limitation in paragraph 3 above.

**9b.** Purchase card orders exceeding the micropurchase threshold will also be accepted, unless that order (or orders) is returned to the ordering office within 24 hours after receipt, with written notice stating the Contractor's intent not to provide the services called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

#### 10. FOREIGN ITEMS

None.

#### 11.a TIME OF DELIVERY

The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER 246-52 <u>DELIVERY TIME (Days ARO)</u> 60 days or as negotiated between the contractor and ordering agency

#### 11.b EXPEDITED DELIVERY

Not applicable.

#### 11.c OVERNIGHT AND 2-DAY DELIVERY

Not applicable.

#### 11.d URGENT REQUIREMENTS

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

#### **12. F.O.B. POINTS**

F.O.B. Destination -- to destinations within the 48 contiguous States and the District of Columbia. F.O.B. Origin -- to destinations in Alaska, Hawaii, the Commonwealth of Puerto Rico, and all other overseas locations.

#### 13a. ORDERING ADDRESS

Orders should be directed to:

Beta Analytics International, Inc.

Attn: Mitchell J. Singer, Sr. Contracts Manager

2677 Prosperity Avenue, Suite 400

Fairfax, Virginia 22031

Telephone: (703) 852-1383 Fax: (703) 852-2200

E-mail: Mitchell.singer@analex.com

#### 13b. ORDERING PROCEDURES

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA, can be found at GSA/FSS Schedule homepage, www.fss.gsa.gov/schedules.

#### 14. PAYMENT ADDRESS

Payment may be made by check, wire transfer, or Government purchase card.

Address checks to:

Analex Corporation

PO Box 630817

Baltimore, MD 21263-0817

For wire transfer information or payment by Government Purchase Card: Contact Cathy Pilkinton at (703) 852-4000 for assistance.

#### 15. WARRANTY PROVISION

For the purpose of this contract, commitments, warranties and representations include:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

The above is not intended to encompass items not currently covered by the GSA Schedule contract.

#### 16. EXPORT PACKING CHARGES

Not applicable.

### 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. This is not intended to limit the acceptance of the Government purchase card under this contract for dollar amounts that exceed this threshold if otherwise agreeable between the Contractor and the customer; therefore, contractors are encouraged to accept payment by the Government purchase card for all orders. If the Contractor is unwilling to accept payment by the Government purchase card for a delivery order, the Contractor must so advise the ordering agency within 24 hours of receipt of order.

The Contractor shall not process a transaction for payment through the credit card clearinghouse until the purchased supplies have been shipped or services performed. Unless the cardholder requests correction or replacement of a defective or faulty item in accordance with other contract requirements, the Contractor shall immediately credit a cardholder's account for items returned as defective or faulty.

Also see paragraph 9 above.

#### 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR

Not applicable.

#### 19. TERMS AND CONDITIONS OF INSTALLATION

Not applicable.

#### 20. TERMS AND CONDITIONS OF REPAIR PARTS

Not applicable.

#### 20.a TERMS AND CONDITIONS FOR ANY OTHER SERVICES

Not applicable.

#### 21. LIST OF SERVICE AND DISTRIBUTION POINTS

Not applicable.

#### 22. LIST OF PARTICIPATING DEALERS

Not applicable.

#### 23. PREVENTATIVE MAINTENANCE

Not applicable.

#### 24.a SPECIAL ATTRIBUTES

Not applicable.

#### 24.b SECTION 508 COMPLIANCE INFORMATION

Not applicable.

#### 25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER

BAI's DUNS number is: 13-044-0241

## 26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE

BAI is registered as a trading partner Central Contractor Registration (CCR) database.

## ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

When ordering services over \$100,000, Department of Defense (DOD) ordering offices and non-DOD agencies placing orders on behalf of DOD must follow the policies and procedures in the Defense Federal Acquisition Regulation Supplement (DFARS) 208.404-70 – Additional ordering procedures for services. When DFARS 208.404-70 is applicable and there is a conflict between the ordering procedures contained in this clause and the additional ordering procedures for services in DFARS 208.404-70, the DFARS procedures take precedence.

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

- (a) When ordering services, ordering offices shall—
  - (1) Prepare a Request (Request for Quote or other communication tool):
    - (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
    - (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials quote may be requested. The firm-fixed price shall be based on the prices in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other direct charges related to performance of the services

ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

- (iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.
- (iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses.

#### (2) Transmit the Request to Contractors:

Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate) and transmit the request as follows:

- (i) The request shall be provided to at least three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold.
- (ii) For proposed orders exceeding the maximum order threshold, the request shall be provided to an appropriate number of additional contractors that offer services that will meet the agency's needs.
- (iii) In addition, the request shall be provided to any contractor who specifically requests a copy of the request for the proposed order.
- (iv) Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.
- (3) Evaluate Responses and Select the Contractor to Receive the Order:
  - After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)
- (b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume

of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall—

- (1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.
  - (i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)
  - (ii) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When establishing multiple BPAs, the procedures in (a)(2) above must be followed. The procedures at (a)(2) do not apply to orders issued under multiple BPAs. Authorized users must transmit the request for quote for an order to all BPA holders and then place the order with the BPA holder that represents the best value.
- (2) Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)
- (c) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.
- (d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)
- (e) The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

#### **ORDERS**

- a. Agencies may use written orders, EDI orders, Blanket Purchase Agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering office.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering office.
- c. The Contractor guarantees the satisfactory completion of the services performed under the task order and that all contract personnel utilized in the performance of services under the task order shall have the education, experience, and expertise as stated in the task order.
- d. Any Contractor travel required in the performance of services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

#### **INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for security consulting services. Progress payments may be authorized by the ordering office on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

#### PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, non-contract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

(1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed;

- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

#### DESCRIPTION OF SECURITY CONSULTING SERVICES AND PRICING

#### a. Services

BAI provides a wide range of professional security and intelligence support services to both government and commercial clients that encompass a wide range of disciplines.

#### INFORMATION PROTECTION

The electronic age ushered in an ever-increasing reliance on information and information systems. With this reliance came threats to those systems from both insiders and outsiders. BAI provides a full range of services that will protect your information in any form or stored by any means. BAI services offered to protect your assets and information are:

- Information Assurance (IA)
- Automated Information System Security (AIS)
- Network Security
- Classification Management
- Freedom of Information Act Support
- Foreign Disclosure/Technology Transfer
- Legal Perspective on Information Protection

#### **TECHNOLOGY PROTECTION**

Protecting your enterprise from technology theft takes special expertise. Successful organizations continually develop advanced technologies to maintain their competitive edge. Competitors -- whether they are industrial rivals or foreign governments -- want that edge also. Today's protection strategies must consider rapidly changing risk factors. BAI has the expertise and experience to develop protection strategies and innovative analytic techniques that will provide you with an unprecedented degree of confidence that the right things are protected in cost-effective ways. Among the services we provide in this area are:

- Early Research Protection
- Research, Technology and Program Protection
- Technology Assessment and Control Plans (TA/CP)
- System Security Engineering (SSE)
- Risk Management and Operations Security (OPSEC)
- Legal Perspective on Technology Protection

#### **PHYSICAL SECURITY**

Today, many threats challenge our physical well being. Physical Security forms the foundation a firm good security plan because it addresses the protection of people, property and programs. BAI's methodology develops integrated security plans ensuring that intrusion detection systems work with

access control, alarms, CCTV systems and guards. All systems must be equally efficient to be effective -- the security in depth concept. Among the services we provide are:

- Security Surveys
- Vulnerability and Threat Assessments
- Security and Surveillance System Planning and Integration
- Access Control Services
- Satellite Launch Security
- National Industrial Security
- Architecture and Construction Security Services
- Antiterrorism Force Protection.

#### SECURITY MANAGEMENT SERVICES

BAI is experienced in managing and directing the full spectrum of security services required by an organization. We can provide a full range of security from security guards and executive protection to highly sophisticated information security/assurance programs. We will take full responsibility for executing the totality of an organization's security needs under the general supervision of a client or integrate our personnel into a client/BAI team. Among the services we provide are:

- Security Planning
- Full and Short Term Service Support
- Security Policy Development
- Special Access Program Management and Support
- Complete Security Staffing Support
- Site Support

#### SECURITY EDUCATION AND TRAINING

Improving the awareness and competency of security and non-security employees is the keystone to establishing and maintaining an effective security program for any activity. BAI provides a variety of programs and courses that combine theory and practice to enhance the security skills of the personnel being trained, and through them improvement of the organization's security posture. BAI makes extensive use of the Instructional System Development (ISD) model and theory of adult education in designing and presenting our security education and training courses. Among the services and courses we offer are:

- Customized Educational Programs Development
- Master Training Plan Development
- Security Orientation
- Threat and Security Assessment

#### **INTELLIGENCE AND THREAT ANALYSIS**

The first decade of the 21<sup>st</sup> Century just may prove to be the most treacherous period in our nation's history. The pervasiveness of foreign and domestic terrorism highlights the critical need for accurate and timely threat analysis to support national defense and homeland security. The Government is placing increasing demands on the intelligence community to provide responsive, precise, and predictive threat analysis. BAI's Intelligence and Threat Analysis professionals are well versed in producing all-source analysis, crisis warning and management, intelligence reporting, briefings and special studies. Among the services we provide:

- Intelligence Management
- Counterterrorism Analysis
- Current Intelligence Support
- Counterintelligence Support
- Criminal Intelligence/Investigations Support

#### b. Labor Rates

The following are on-site (client site) hourly labor rates. Off-site (contractor site) rates may be negotiated outside the scope of this contract.

Labor Category	Basic Hourly Rate	Rate When An Active Security Clearance Is Required (Note 1)
Program Manager – Level IV	122.57	140.96
Program Manager – Level III	106.12	122.04
Program Manager – Level II	90.17	103.70
Program Manager – Level I	74.39	85.55
Deputy Program Manager	58.04	66.74
Security Consultant – Level V	215.14	247.41
Security Consultant – Level IV	179.28	206.18
Security Consultant – Level III	136.26	156.70
Security Consultant – Level II	82.01	94.31
Security Consultant – Level I	72.04	82.85
Security Specialist – Level VII	91.00	104.65
Security Specialist – Level VI	81.65	93.80
Security Specialist – Level V	70.43	81.00
Security Specialist – Level IV	61.50	70.72
Security Specialist – Level III	51.58	59.31
Security Specialist – Level II	41.20	47.38
Security Specialist – Level I	32.83	37.75
Functional Analyst – Level IV	79.35	91.25
Functional Analyst – Level III	70.43	81.00
Functional Analyst – Level II	58.04	66.74
Functional Analyst – Level I	44.64	51.34

Labor Category	Basic Hourly Rate	Rate When An Active Security Clearance Is Required (Note 1)
Information Assurance Analyst – Level V	117.45	135.06
Information Assurance Analyst – Level IV	106.77	122.79
Information Assurance Analyst – Level III	96.09	110.51
Information Assurance Analyst – Level II	74.39	85.55
Information Assurance Analyst – Level I	59.51	68.44
Technical Assistant	33.56	38.59
Administrative Supervisor	56.66	65.15
Administrative Specialist – Level III	49.59	57.02
Administrative Specialist – Level II	39.67	45.62
Administrative Specialist – Level I	24.87	28.60

#### NOTES:

1. These hourly rates apply when an active security clearance of Secret or higher is required by the Ordering Agency.

The rates above have been discounted 2% in negotiations with the GSA Contracting Officer.

2. (GSA/FSS-Suggested BPA Format)

# BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE (Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act, (Agency) and <b>BAI</b> enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s)			
for sources; the develop	pment of technical documes are permitted with Federa	ents, solicitations and tl	market costs such as: search ne evaluation of offers. stractors in accordance with
repetitive, individual pu	decrease costs, reduce pape archases from the schedule wernment that works bet	contract. The end res	y eliminating the need for ult is to create a purchasing
Signatures			
AGENCY	DATE	CONTRACTO	R DATE

<b>BPA NUMBER</b>	

	MER NAME) CHASE AGREEMENT
	tract Number(s), Blanket Purchase ving terms of a Blanket Purchase Agreement (BPA)
(1) The following contract items can be ordered are subject to the terms and conditions of the co	d under this BPA. All orders placed against this BPA ontract, except as noted below:
MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
(2) Delivery:	
DESTINATION	DELIVERY SCHEDULE/DATES
(3) The Government estimates, but does not guagreement will be	narantee, that the volume of purchases through this
(4) This BPA does not obligate any funds.	
(5) This BPA expires onearlier.	or at the end of the contract period, whichever is
(6) The following office(s) is hereby authorized	to place orders under this BPA:
OFFICE	POINT OF CONTACT
(7) Orders will be placed against this BPA via E	Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
  - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.